

AMPIRE FINANCE PRIVATE LIMITED

**REGISTERED ADDRESS: OFFICE 19- 20- 21, 3RD FLOOR, NARAYAN
CHAMBERS, NEHRU BRIDGE END, ASHRAM ROAD, AHMEDABAD,
GUJARAT- 380009**

INTEREST RATE POLICY

(Reviewed and Approved by the Board on 02/04/2026)

SUMMARY OF POLICY:

Policy Name	Interest Rate Policy
Date of Approval of First Version	15 th April, 2025
Periodicity of Review	Annual
Owner / Contact	Compliance Department
Approver	Board of Directors

Date of Review	Date of Next Review	Comments/Remarks/Changes
02 nd April, 2026	April, 2027	We have added the details of percentage contributing as the factor for deciding the rate of interest.

Interest Rate Policy

The Reserve Bank of India (“RBI”) vide its Scale Based Regulation dated October 1, 2022, and subsequently amended from time to time, advises that the Non-Banking Financial Companies (NBFCs) and their Board of Directors undertake a comprehensive review of their internal principles and procedures and implement an interest rate model that factors in critical elements and relevant factors such as the cost of funds, margin, and risk premium in order to determine the rate of interest to be charged for loans and advances. This model aims to serve as the basis for determining the interest rates applicable to loans and advances, ensuring alignment with RBI guidelines and promoting financial stability and responsible lending practices in the NBFC sector.

Ampire Finance Private Limited (hereinafter referred to as “*The Company*”) shall adopt all such guidelines prescribed from time to time and shall make appropriate modifications if necessary, to this policy to conform to the standards so prescribed. The Company operates under the brand name “Salaryadda” or “F1 Speed Loan” or “Snap Paisa” or “Fast Paisa” or “SalarySetu” hence these brands shall represent the Company for all purposes. In compliance with these regulatory requirements and the Fair Practices Code adopted by the Company, the Company has adopted this Interest Rate Policy broadly outlining the Interest Rate Policy broadly outlining the Interest Rate model and the Company’s approach of risk gradation in this regard for its lending business.

1. Objective of the policy

- a. Ensure that interest rates are determined in a manner as to ensure long term sustainability of business by taking into account the interests of all stakeholders.
- b. Develop and adopt a suitable model for calculation of an interest rate.
- c. Enable fixation of interest rates which are reasonable: both actual and perceived.
- d. Ensure that computation of interest is accurate, fair and transparent in line with regulatory guidelines and market practices.
- e. Decide on the principles, methodology and approach of charging spreads to arrive at final rates charged from customers.

2. Internal Responsibilities

The Board of Directors of the Company shall oversee this Interest Rate Policy and ensure its effective implementation. Further, the Board may delegate the responsibility of implementation of this Policy and other functioning aspects to the Chief Compliance Officer/Executive Director /or Committee, if any, as it deems fit.

3. Interest Rate

The Company applies interest rate on all its loan products and it is stated in Key Fact Statement. The applicable interest rate is determined after considering the following factors:

- a. **Tenure and Terms of the Loan:** The interest rate shall depend on the duration for all the loan products, extended to a borrower as well as the terms of repayment, laid down in the Loan Agreement along with the Key Fact Statement signed by the Customer.

- b. Internal and External Costs of Funds:** The rate of interest charged shall also depend upon the rate at which the funds are sourced to extend the loan facility to customers, commonly known as the external cost of funds and shareholders of the company have also infused the capital in the company in huge proportions and accordingly the cost of such capital being infused shall be taken into consideration while determining interest rate commonly known as the internal cost of fund. The interest paid by us on the loans by way of external funds is 10% per month and if calculated on yearly basis this will be 120% per month.
- c. Weighted Average cost of Borrowing:** Since the Company borrows funds from various banks, financial institutions and other external lender(s), the weighted average borrowing cost, as well as costs incidental to those borrowings like brokerage, consultancy fees, processing fees shall be taken into consideration. The cost of borrowings varies according to market conditions thus pricing of interest rates shall be consequently impacted and decided accordingly.
- d. Opex Cost:** It includes employee expenses, office and infrastructure related fixed and variable costs, operations costs, sales and marketing expenses, etc i.e. 12% per month which shall be 144% on yearly basis.
- e. Credit Risk:** The credit risk is related to loss of credit due to following factors such as the complexity of a loan transaction, size of the loan, geographical condition, customer segment, sourcing channels, stability in earnings and employment, financial position, past repayment track record and other factors that affect the costs associated with a particular loan account shall be taken into account before informing the final interest rate to a borrower. On the basis of the evaluation, the board has approved the interest rate of 8% per month which is calculated as 96% annually.
- f. Profit Margin:** The fair profit margin is on the basis of the return expected by the shareholders and the risks involved. The profit margin shall be reasonable to attract fresh capital to sustain growth and be benchmarked with comparable companies. A reasonable level of gearing shall be maintained while arriving at the shareholder return. The Board has approved the profit margin of 20% per month for the efficient running of the NBFC.
- g. Prevailing Market Practices:** The Board of Directors may also recommend a rate of interest levied by other existing NBFCs for similar loan products or services.

4. Interest Rate Model

The interest rate for credit facilities extended by the Company is driven by Internal Benchmark rate of the Company plus the risk premium associated with the borrower/facility.

5. Processing Fees / Penal Charges / Other Charges

- a.** Besides interest, other financial charges like processing fees, Equated Monthly Installment (EMI) bouncing charges, penal charges on late repayment of a loan or EMI etc., would be levied by the company wherever considered necessary. Besides these charges, stamp duty, service tax / GST and other cess would be collected at applicable rates from time to time. Any

- b. revision in these charges would be implemented on a prospective basis with due communication to customers.
- c. The Company ensures that no capitalisation of penal charges i.e., no further interest computed on such charges. The Company shall also not introduce any additional component to the rate of interest and ensure its strict compliance.
- d. The Penal Charges will be levied at the rate **2%** of outstanding principal loan amount mentioned in bold letter in Key Fact Statement.
- e. The Company shall ensure that the quantum of penal charges is reasonable and commensurate with the non-compliance of material terms and conditions of loan contract without being discriminatory within a particular loan / product category.
- f. The Company shall display the quantum and reason for penal charges to the customers in the loan agreement and / Key Fact Statement (KFS) as applicable.
- g. The applicable penal charges, as updated from time to time, shall be displayed on the Company's website.
- h. The Company shall ensure that the applicable penal charges are clearly communicated to the borrowers, whenever reminders for non-compliance of loan terms are sent to borrowers.
- i. Any instance of levy of penal charges and the reason therefore shall also be appropriately communicated to the borrowers.

6. Interest rate communication

Interest rates would be intimated to the customers at the time of sanction / availing of the loan. Repayment Amount will be made available to customer in the sanction letter as well as the Loan Agreement.

The Company will mention penal charges for late repayment in bold letter in the loan agreement.

The Interest rate shall not be discriminatory and shall be determined in a non-arbitrary manner for borrowers falling under similar risk categories, in compliance with applicable RBI regulations

7. Waiver/Reduction of Charges

The Managing Director or Domain Collection Head of the Company be authorized to waive-off / reduce any amount including Principal amount / Interest Rates, Processing and Other Charges, at their own discretion, as may deem fit. Further, aforesaid officials may delegate this authority in favor of any other person.

8. Amendments to the Policy

The Board of directors is authorized to make appropriate changes to this Policy taking into account changes in the money market scenario in the Country which includes the upward / downward revision in interest rates applicable to various loan products and the relevant charges applicable for such loan products.